

Revised rate contract for procurement of hearing aids to be supplied under Assistance to Disabled Persons for purchase of hearing aids/fittings (ADIP) Scheme for the year 2012-13.

As per the decision of the Committee members of the meeting held on 12th March 2012 at 4.00 p.m, negotiation meetings were conducted with the representatives of the companies who were L-1 for various categories of hearing aids. The details of the negotiation meeting were as follows :

On 13/3/2012 at 11.00 a.m : M/s Arphi Electronics Pvt. Ltd., Mumbai

On 13/3/2012 at 3.00 p.m : M/s Elkon Pvt. Ltd., Mumbai

On 15/3/2012 at 11.00 a.m : M/s Alps International Pvt. Ltd., New Delhi

The Committee has unanimously decided to select only those hearing aids with 'T' and 'MT' control options because of their inherent advantage in providing additional benefit for loop induction system to children with hearing impairment attending special schools. As per the negotiations, the above mentioned companies have submitted the revised price list on the basis of which revised rate contract is prepared as follows :

MILD CLASS HEARING AIDS

2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL

Model	Tone control	Price Rs.	
		Monaural S cord	Pseudo Bi. V cord
Arphi Super N	2 position	575/- (L1)	725/-(L1)
Elkon	2 position	575/-(L1)	725/-(L1)
ALPS (special protective cover)	2 position	575/-(L1)	725/-(L-1)

3 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL & WITH OTHER CONTROLS

Model	Tone control	Other Controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Elkon	3 position	T -MT	655/--(L1)	805/--(L1)

4 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi Super – N	4 position	O, T, M, MT	855/- (L1)	1005/- (L1)
Elkon	4 position L, N, H1, H2	T- MT	855/ (L1)	1005/- (L1)

MODERATE CLASS HEARING AIDS

2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL

Model	Tone control	Price Rs.	
		Monaural S cord	Pseudo Bi. V cord
Arphi Super N	2 position	575/- L-1	725/-L-1
Elkon	2 position	575/- L-1	725/-L-1
Alps (special protective cover)	2 position N, H(3 position rotary switch O, H, N)	575/- L-1	725/-L-1

No TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL

Model	No Tone control	Price Rs.	
		400/- L-1	520/- L-1
EARHELP Super	-	400/- L-1	520/- L-1

3 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL & WITH OTHER CONTROLS

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Elkon	3 position	T M T	655/- (L1)	805/- (L1)

4 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi Super – N	4 position	O, T, M, MT	855/- (L1)	1005/- (L1)
Elkon	4 position L, N, H1, H2	T-M T	855/- (L1)	1005/- (L1)

STRONG CLASS HEARING AIDS

2 POSITION TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL

Model	Tone control	Price Rs.	
		Monaural S cord	Pseudo Bi. V cord
Arphi Super N	Not specified	575/--(L1)	725/--(L1)
Elkon	Not specified	575/--(L1)	725/--(L1)
Alps (special protective cover)	2 position N, H (3 position switch OHN)	575/--(L1)	725/--(L1)

No TONE CONTROL SWITCH & MPO CONTROL WITHOUT TELECOIL

Model	No Tone control	Price Rs.	
		Monaural S cord	Pseudo Bi. V cord
EARHELP Super	-	420/- (L1)	540/--(L1)

3 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Elkon	3 position	T-MT	655/--(L1)	805/--(L1)

4 POSITION TONE CONTROL SWITCH & MPO CONTROL WITH TELECOIL AND OTHER CONTROLS

Model	Tone control	Other controls	Price Rs.	
			Monaural S cord	Pseudo Bi. V cord
Arphi Super N -	4 position	O, T, M, MT	855/--(L1)	1005/--(L1)
Elkon	4 position L, N, H1, H2	T-M T	855/--(L1)	1005/--(L1)

ALIMCO has not submitted the commercial bid but the price list was downloaded from the website as per their letter No. GM(W&P) B03 dated 22/2/2012 addressed to the Director, AYJNIHH, Mumbai. The price list along with model details was read during the tender opening. However, no details about tone control position are available in their price list. Also ALIMCO, was the only company who has quoted for two position 'S' cord and 'V' cord mild, moderate and strong category hearing aids with telecoil facility. However, the rates quoted by them are disproportionately high. In view of this the committee has suggested to write to ALIMCO about the proposed rates as Rs.575/- (L-1) for two position 'S' cord and Rs. 725/- (L-1) for two position 'V' cord with telecoil. The letter has already been sent to M/S ALIMCO and reply is awaited.

As per the fax received from Ranjoth Singh Aneja, Director SINTRON Electronics Pvt. Ltd., dated 27/2/2012 regarding the above mentioned subject, they have shown their inability to submit their commercial bid as their ISI license is still not renewed by BIS.

As the tone control position quoted by M/s Earhelp is not very clear, the telephonic conversation was made with Dr. V.A. Saxena of M/s Earhelp during the meeting for getting clarification about the same. He has informed on telephone that 'O', 'T', 'M' were considered as tone control. In view of this it was decided to obtain clarification from M/s Earhelp regarding functioning of tone control position with giving details of each position. Till the clarification received from M/s Earhelp, the hearing aids quoted will be treated under category as "No Tone Control Position". The letter for the same has already been dispatched to M/s Earhelp.

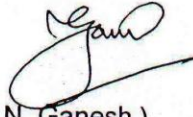
TERMS & CONDITIONS

1. Each hearing aids should be supplied with one pencil cell, one extra cord
2. Instruction booklet for using hearing aid should be bilingual
3. Each hearing aid box must contain a pair of ear tips.
4. At least 1% of the order placed in addition to the actual supply will have to be supplied free of cost to the implementing agencies for the purpose of loaning to beneficiaries, whose hearing aids are under repair. If failure rate is 1.1% or more, then the entire lot will be rejected as per clause 7.1.2 of IS :10776 – 1984 (Re-affirmed 1995)
5. One-year guarantee will be given to customers against manufacturing defects. The manufacturers will make available facilities for repair / replacement of Hearing Aids, including giving free service units to customers during the period of repair under the guarantee. The implementing centre/department will get this done on behalf of the consumers.
6. The prices are inclusive of all taxes and F.O.B. on packed basis.
7. 100% payment will be released to the manufacturers on actual delivery of the consignment and upon fulfilling the test check as in para-4
8. The manufacturer should adhere to clause VI of ISI marking contained in ISI specifications No. IS 10775:1984 failing which the consignment will be rejected. This should include the following:
 - a. Battery polarity marking on the battery compartment of the Hearing Aids should be indelible as per ISI specifications.
 - b. Each hearing aid shall be indelibly and clearly marked with the following information:
 - i. Name and grade mark of the manufacturer
 - ii. Model and Serial No. of the Hearing Aid and
 - iii. Class of Hearing Aids
 - iv. Marking of control setting should be done as per appendix 'A' of ISI specifications IS 10775:1984.

9. Suppliers have to accept the fall clause i.e. if the price of the product falls during the period of the contract, the firm will pass on the benefit to the purchaser for supplies made from the date of such a fall.
10. All the Hearing Aids will bear an indelible stamp marked 'Issued under ADIP Scheme of Ministry of Social Justice & Empowerment, Government of India – Not for Sale'.
11. The price does not include cost of ear-moulds but includes cost of eartips.
12. The supplier should arrange dispatch of goods to the consumer within 30 days of receipt of order.
13. Agreement to be executed by all the companies who are selected as L-1
14. This rate contract is valid for one year from the date of implementation or till new rate contract is entered into.



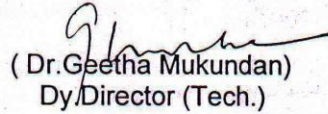
(Madhu Keny)
I/C Stores Section



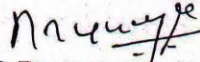
(N. Ganesh)
Accounts Officer



(Rajiv Jalvi)
Reader and Head Dept. of Audiology



(Dr. Geetha Mukundan)
Dy. Director (Tech.)



(R. Rangasayee)
Director/Chairperson

Place : Mumbai
Date : 30th March